

JOIN THE NETWORK OF
**EUROPEAN
INTERNATIONAL
CONTRACTORS (EIC)**
AS ASSOCIATED
COMPANY MEMBER



www.eic-federation.eu



EUROPEAN
INTERNATIONAL
CONTRACTORS

EIC MISSION

EIC is the only industry association representing the interests of internationally active European contractors towards the EU institutions, international organisations and financing institutions, and society at large.

EIC advocates fair international competition and balanced contract conditions, quality-based procurement and innovative project delivery schemes as well as sustainable construction methods.

EIC fosters new business opportunities for European contractors by promoting a closer collaboration between development and commercial financiers and by promoting Public-Private Partnerships internationally.

EIC provides a unique forum for networking and sharing experiences regarding all matters relating to the international construction business.

BENEFITS OF JOINING THE EIC NETWORK

PARTICIPATION

Participate in the debates shaping the future of the international construction business and contribute to the private sector's response to crucial matters such as contract conditions, reciprocal market access, quality-based procurement, blending, public-private partnerships and CSR.

EXPERTISE

Learn about the latest market trends in the EIC Business Workshops. Meet key decision-makers from the EU Commission, the European Investment Bank (EIB) and International Financing Institutions in the context of the EIC conferences and receive the latest policy news from the EU, the World Bank and other organisations which shape the long-term development of international construction.

NETWORK

Meet senior executives of Europe's leading construction companies at the EIC Conferences, which provide a unique forum for exchanging views on recent developments in the international infrastructure business with high-ranking market players and key stakeholders.

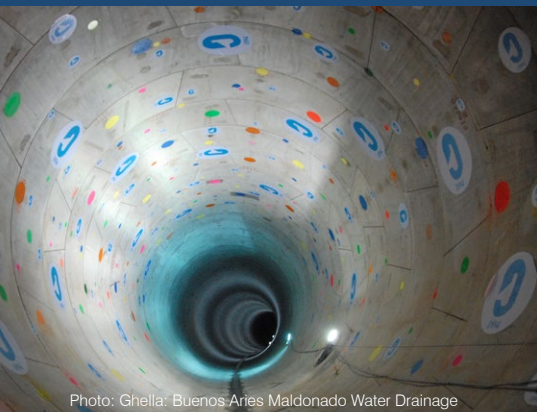


Photo: Ghella: Buenos Aires Maldonado Water Drainage



Photo: OHL: Cantabrico Highway A8



Photo: Kerem Yücel; Esen; Financial District Riyadh

EIC MEMBER FEDERATIONS FROM 15 EUROPEAN COUNTRIES

- Austria:** Vereinigung Industrieller Bauunternehmungen Österreichs – VIBÖ
- Belgium:** Confédération Construction
- Bulgaria:** Bulgarian Construction Chamber – BCC
- Denmark:** Dansk Byggeri
- Finland:** Rakennusteollisuus RT – Confederation of Finnish Construction Industries
- France:** Syndicat des Entrepreneurs Français Internationaux – SEFI
- Germany:** Hauptverband der Deutschen Bauindustrie – HDB
- Greece:** Association Panhellénique des Ingénieurs Diplômés Entrepreneurs de Travaux Publics – PEDMEDE
- Italy:** Associazione Nazionale Costruttori Edili – ANCE
- Netherlands:** Netherlands Association of International Contractors – NABU
- Portugal:** Federação Portuguesa da Indústria da Construção e Obras Públicas – FEPIOP
- Spain:** Asociación de Empresas Constructoras y Concesionarias de Infraestructuras – SEOPAN
- Sweden:** Sveriges Bygginstitut
- Switzerland:** Schweizerischer Baumeisterverband – SBV
- Turkey:** Turkish Contractors Association – TCA



Photo: Christophe Vander Ecken; BESIX: Burj Khalifa

EIC WORKING GROUPS

AFRICA

The Working Group Africa defines EIC's lobbying activities towards the European Commission and the European Investment Bank with respect to the construction markets in Sub-Saharan Africa. It extensively commented on the various editions of the Commission's Practical Guide to Contract Procedures for EU External Action (PRAG) and developed a concept for a new infrastructure blending mechanism, Blending 2.0, which could strengthen the position of European construction companies on the African infrastructure market. The group also monitors the European Commission's plans for Design-Build (and Operate) schemes in EC-financed contracts in developing countries.

CONTRACT CONDITIONS

The Working Group Contract Conditions is an active reviewer and commentator of the FIDIC standard forms of contract. The drafting work of the group is condensed in several high-quality publications, the EIC Contractor's Guides, which influence the international debate on fair and balanced contract conditions. The group also scrutinises the tender conditions of the International Financing Institutions and Multilateral Development Banks and follows the latest developments in international arbitration.

CSR

EIC's youngest Working Group on Corporate Social Responsibility was created to collect best practice examples and benchmarks on CSR activities of member companies in international markets in order to put European international contractors in a position to respond to existing and future regulation on the European and international level and to react to demands from NGOs.

WORLD BANK PROCUREMENT

The Working Group drafted EIC's response to the World Bank's first ever comprehensive review of its procurement policies and procedures, launched in 2012. EIC also joined the International Advisory Group Procurement (IAGP), which was set up to accompany the review process. In the future, the Working Group shall monitor the implementation of the World Bank's New Procurement Framework in the field.

JOINT FIEC/EIC WORKING GROUPS

EIC has joined forces with the European Construction Industry Federation, FIEC, in the fields of "Market Access", "Poland" and "Business Ethics". Joint FIEC/EIC Working Groups elaborate the position of the European construction industry on questions such as reciprocal access to government procurement markets and anti-bribery management in the construction sector.

CONSTRUCTION COMPANIES ATTENDING EIC CONFERENCES

EIC offers a very unique platform for networking amongst member companies and beyond. Twice a year, top European contractors come together at the EIC Conferences to exchange views and take part in business workshops on recent trends in the international construction business.

The following companies regularly take part:

Acciona Infraestructuras

Arkil Holding

Astaldi

Ballast Nedam

BAM International

Bauer Spezialtiefbau

BESIX

Boskalis

Bouygues

CMC di Ravenna

Colas

Condotte d'Acqua

Dragados

DEME

Eiffage

Empreiteinos Casais

FCC

Ferrovial

Ghella

Hochtief

Implenia

J&P Avax

Lemminkäinen

Maltauro

Max Bögl

MSF

Mota-Engil

NCC

OHL

Per Aarsleff

PORR

Salini Impregilo

Skanska

Strabag

Strukton

Summa

Van Oord Dredging

VINCI

Volker Stevin Constr. Europe

Wayss & Freytag

YIT Corporation

Yüksel Construction

Züblin



Photo: IC Jotas & Astaldi: Third Bosphorus Bridge

ASSOCIATED COMPANY MEMBERSHIP

Since 2012, EIC welcomes Associated Company Membership (ACM) of construction-related companies on a selective basis in cases when the respective company is not represented by any of its Member Federations.

Associated Company Members are entitled to take part in the EIC conferences free of charge with one representative and join one or several of the EIC Working Groups upon Board approval.

Associated Company Members are listed on the EIC Website with a link to their website and are invited to publish one article per calendar year in the monthly EIC Online Newsletter.

The annual subscription fee of Associated Company Membership is € 5000 per calendar year. Membership is granted for an initial two-year period and shall be renewed automatically in annual terms, unless it has been cancelled.

FOR MORE INFORMATION
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