

# Volume of New Contracts 2004

in million EURO



	Austria	Denmark	Finland	France <sup>2)</sup>	Germany	Great Britain <sup>3)</sup>	Italy	Netherlands <sup>4)</sup>	Portugal	Spain	Sweden	Turkey	Total
Companies reporting													
<b>International Total</b>	<b>7.193</b>	<b>1.256</b>	<b>2.294</b>	<b>16.054</b>	<b>17.497</b>	<b>8.053</b>	<b>2.442</b>	<b>7.060</b>	<b>844</b>	<b>3.700</b>	<b>13.224</b>	<b>3.092</b>	<b>82.709</b>
Percentage Direct Export													
<b>- without Europe</b>	<b>250</b>	<b>186</b>	<b>4</b>	<b>5.850</b>	<b>14.572</b>	<b>4.857</b>	<b>1.854</b>	<b>1.788</b>	<b>592</b>	<b>951</b>	<b>4.705</b>	<b>1.616</b>	<b>37.226</b>
<b>- without Europe and North America</b>	<b>250</b>	<b>132</b>	<b>4</b>	<b>3.277</b>	<b>8.011</b>	<b>2.147</b>	<b>1.726</b>	<b>1.369</b>	<b>417</b>	<b>825</b>	<b>549</b>	<b>1.616</b>	<b>20.324</b>
<i>Regional Total</i>													
<b>Europe</b>	<b>6.943</b>	<b>1.070</b>	<b>2.290</b>	<b>10.204</b>	<b>2.925</b>	<b>3.196</b>	<b>588</b>	<b>5.272</b>	<b>252</b>	<b>2.749</b>	<b>8.519</b>	<b>1.476</b>	<b>45.484</b>
<b>North America</b> <small>(USA and Canada)</small>	<b>0</b>	<b>54</b>	<b>0</b>	<b>2.573</b>	<b>6.561</b>	<b>2.710</b>	<b>128</b>	<b>419</b>	<b>175</b>	<b>126</b>	<b>4.156</b>	<b>0</b>	<b>16.902</b>
<b>America</b> <small>(Central and South)</small>	<b>0</b>	<b>45</b>	<b>0</b>	<b>288</b>	<b>132</b>	<b>13</b>	<b>601</b>	<b>152</b>	<b>43</b>	<b>710</b>	<b>442</b>	<b>0</b>	<b>2.426</b>
<b>Oceania/Australia</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>858</b>	<b>6.926</b>	<b>1.251</b>	<b>1</b>	<b>47</b>	<b>0</b>	<b>17</b>	<b>0</b>	<b>0</b>	<b>10.273</b>
<b>Asia</b> <small>(Without Middle East)</small>	<b>185</b>	<b>17</b>	<b>4</b>		<b>135</b>		<b>340</b>	<b>484</b>	<b>0</b>	<b>5</b>	<b>71</b>	<b>463</b>	
<b>Africa</b> <small>(Without Middle East)</small>	<b>30</b>	<b>70</b>	<b>0</b>	<b>1.573</b>	<b>651</b>	<b>327</b>	<b>671</b>	<b>175</b>	<b>375</b>	<b>93</b>	<b>36</b>	<b>150</b>	<b>4.150</b>
<b>Middle East<sup>1)</sup></b>	<b>35</b>	<b>0</b>	<b>0</b>	<b>189</b>	<b>167</b>	<b>556</b>	<b>114</b>	<b>511</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1.003</b>	<b>2.575</b>

1) Afghanistan, Bahrain, Egypt, Iran, Iraq, Israel, Jordan, Kuwait, Lebanon, Oman, Qatar, Saudi-Arabia, Syria, United Arab Emirates and Yemen (North and South)

2) Turnover 2003. A rest of 369 million Euro can not be assigned. (New Contracts: No statements)

3) Turnover. Source: ENR; The Top 225 International Contractors 2004; August 22/29, 2005. - Currency rate: 1 US\$ = 1,2439 €; Official rate for 2004 of the European Central Bank.

4) New Contracts 2003.